



Canada Revenue
Agency

Agence du revenu
du Canada

OTTAWA ON K1A 0L5

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REGISTERED CANADIAN AMATEUR
ATHLETIC ASSOCIATION INFORMATION
RETURN

000056

CANADIAN FREESTYLE SKI
ASSOCIATION/ASSOCIATION
CANADIENNE DE SKI ACROBATIQUE
808 PACIFIC ST
VANCOUVER BC V6Z 1C2

NCR MAILROOM
112

SALLE DU COURRIER
RCN



15 89375 8680 RR 0001 2018-03-31 1101690

If the name or address shown above is incorrect or a more permanent address can be provided, print the necessary corrections below:

Corrected name

Corrected address (Number, Street, Apt. No., P.O. Box or R.R. No.)

City

Province or territory

Postal code

NOTE:
To minimize the possibility of the annual mailing of the personalized Registered Canadian Amateur Athletic Association Information Return going astray, it is important that, where possible, a permanent mailing address be provided (i.e., address of the actual, physical location of the association or permanent P.O. Box number).

Instructions

sure that the name and address are correct. To correct pre-printed information on this form, please use the provided. Any changes (except to the contact information above) must be explained in an attachment to this return.

Please complete the boxes (above right) to indicate the end of the association's fiscal period.

Include FINANCIAL STATEMENTS for the fiscal period covered by this return. These should include a statement of revenue and expenditures for the fiscal period and a statement of assets and liabilities as of the end of the fiscal period. The statements should indicate the different sources of revenue in sufficient detail to show how funds were spent or invested.

Include a list of the names, addresses, and occupations or lines of business of the association's current officers.

Include a list of the names and the official positions of the people who are authorized to issue official receipts for the association.

Include a note that fully explains what replacement procedure is followed in the event of lost or spoiled receipts.

Within six months from the end of the fiscal period of the association, mail or deliver a completed return with required documents to:

Charities Directorate
Canada Revenue Agency
Ottawa ON K1A 0L5

6000003860834

Information Required

1. Have any changes not previously reported been made to the association's governing documents? If yes, please attach a certified copy of the changes. Yes No
2. Have complete books and records been kept (including duplicate copies of receipts) which fully substantiate all financial transactions during the fiscal period? If no, please attach an explanation. Yes No
3. Please indicate the total amount for which the association issued official donation receipts in this fiscal period. \$
4. Are the receipt forms used to acknowledge payments that are NOT gifts clearly distinguishable from official donation receipts which bear the BN/Registration number? If no, please attach an explanation. Yes No
5. Did the association issue official donation receipts showing a date in the previous calendar year for donations that were mailed or otherwise submitted after the end of the calendar year? If yes, please attach an explanation. Yes No
6. Have official donation receipts been issued to acknowledge donations in a form other than cash or cheque - e.g., goods, services rendered, etc.? If yes, please attach a list of these gifts and their value as shown on the official donation receipt. Yes No
7. Has any amount donated to the association been returned to the donor during the year? If yes, please attach an explanation. Yes No
- 8 a. During the fiscal period, did the association accept any gifts with the express or implied condition that such gifts were to be used for the benefit of another person, club, society or association? If yes, please attach an explanation. Yes No
- 8 b. Did the association issue an official donation receipt to acknowledge such a gift? Yes No

Certification

To be signed by two directors of the association

1. I, LARRY T BILTON

Name of director whose signature appears below. (Print)

of

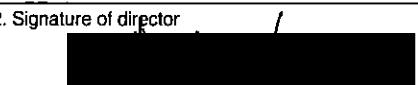
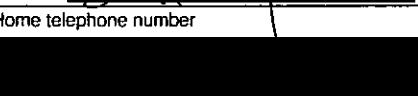
2. I, ROYCE WILLISTON

Name of director whose signature appears below. (Print)

of

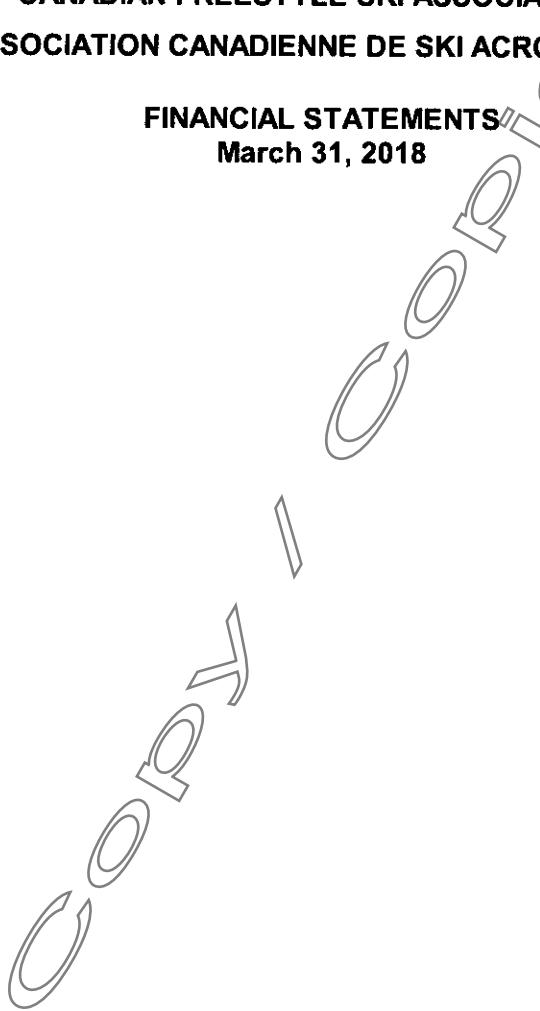
Address

HEREBY CERTIFY that the information given in this return and in all attachments is, to the best of my knowledge, correct, complete and current. (Note: It is a serious offense under the *Income Tax Act* to provide false or deceptive information.)

1. Signature of director	Position with the association	
	BOARD CHAIRMAN	
Home telephone number	Business telephone number	Date
		
2. Signature of director	Position with the association	
	BOARD MEMBER	
Home telephone number	Business telephone number	Date
		

**CANADIAN FREESTYLE SKI ASSOCIATION /
ASSOCIATION CANADIENNE DE SKI ACROBATIQUE**

FINANCIAL STATEMENTS
March 31, 2018



CANADIAN FREESTYLE SKI ASSOCIATION / ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

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INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF CANADIAN FREESTYLE SKI ASSOCIATION

We have audited the accompanying financial statements of Canadian Freestyle Ski Association / Association Canadienne de Ski Acrobatique, which comprise of the statement of financial position as at March 31, 2018, and the statement of operations, statement of changes in net assets and statement of cash flows, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained in our audit is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, these financial statements present fairly, in all material respects, the financial position of Canadian Freestyle Ski Association / Association Canadienne de Ski Acrobatique as at March 31, 2017 and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

As required by paragraph 47(2)(b) of the Society Act of British Columbia, we report that, in our opinion, these principles have been applied on a basis consistent with that of the preceding year.

CHARTERED PROFESSIONAL ACCOUNTANTS

VANCOUVER, B.C.

CANADIAN FREESTYLE SKI ASSOCIATION / ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

STATEMENT OF OPERATIONS For the year ended March 31, 2018

	2018	2017
	\$	\$
REVENUE		
Contributions	5,297,216	4,643,702
Donations	63,799	484,048
Gain (loss) on sale of capital assets	50,518	(9,190)
Program fees	598,422	598,846
Provincial and other funding	599,298	258,295
Sponsorship	487,503	892,915
	7,096,756	6,868,616
EXPENDITURES (Note 14)		
Domestic and major events	1,030,628	517,858
High performance athlete development	271,765	298,273
High performance program	4,776,478	4,579,180
Leadership and administration	725,236	735,730
Marketing and sponsorship	510,373	697,885
Sport development	381,109	273,115
	7,695,589	7,102,041
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES	(598,833)	(233,425)

CANADIAN FREESTYLE SKI ASSOCIATION / ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

STATEMENT OF FINANCIAL POSITION As at March 31, 2018

	2018	2017
	\$	\$
ASSETS		
CURRENT ASSETS		
Cash	4,294	11,597
Accounts receivable (Note 3)	1,238,469	1,244,183
Inventory	34,575	18,611
GST/HST receivable	43,348	62,587
QST receivable	21,576	19,302
Prepaid expenses	43,538	94,057
	1,385,800	1,450,337
TANGIBLE CAPITAL ASSETS (Note 4)	925,190	1,119,424
	2,310,990	2,569,761
LIABILITIES		
CURRENT LIABILITIES		
Bank indebtedness	289,270	142,660
Accounts payable and accrued liabilities (Note 6)	806,629	600,004
	1,095,899	742,664
Callable debt (Note 7)	407,714	420,887
	1,503,613	1,163,551
NET ASSETS		
Invested in tangible capital assets	925,189	1,119,423
Unrestricted	(117,812)	286,787
	807,377	1,406,210
	2,310,990	2,569,761

Approved by the Directors:

Director

Director

**CANADIAN FREESTYLE SKI ASSOCIATION /
ASSOCIATION CANADIENNE DE SKI ACROBATIQUE**

STATEMENT OF CHANGES IN NET ASSETS
For the year ended March 31, 2018

	Invested in Tangible Capital Assets	Unrestricted	2018	2017
NET ASSETS, BEGINNING OF YEAR	\$ 1,119,423	\$ 286,787	\$ 1,406,210	\$ 1,639,636
Excess (deficiency) of revenue over expenditures	(32,758)	(392,661)	(425,419)	(224,237)
Acquisition of tangible capital assets	11,938	(11,938)	-	-
Disposition of tangible capital assets	(173,414)	-	(173,414)	(9,189)
NET ASSETS, END OF YEAR	925,189	(117,812)	807,377	1,406,210

CANADIAN FREESTYLE SKI ASSOCIATION / ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

STATEMENT OF CASH FLOWS For the year ended March 31, 2018

	2018	2017
	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES		
Excess (deficiency) of revenue over expenditures	(598,833)	(233,425)
Items not requiring the outlay of cash:		
Amortization	32,758	42,202
(Gain) loss on disposal of capital assets	(50,518)	9,189
	(616,593)	(182,034)
Change in non-cash working capital items:		
Accounts receivable	5,714	221,050
Prepaid expenses	50,519	(36,935)
Inventory	(15,964)	(18,611)
Accounts payable and accrued liabilities	206,624	(85,067)
Deferred contributions	-	(45,000)
GST/HST receivable	19,240	(15,464)
QST receivable	(2,273)	4,789
	(352,733)	(157,272)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of computer equipment	(8,306)	(18,797)
Purchase of office furniture and equipment	(3,632)	-
Sale of land and building	223,932	-
	211,994	(18,797)
CASH FLOWS FROM FINANCING ACTIVITIES		
Callable debt	(13,174)	(13,108)
DECREASE IN CASH	(153,913)	(189,177)
CASH (INDEBTEDNESS), BEGINNING OF YEAR	(131,063)	58,114
CASH (INDEBTEDNESS), END OF YEAR	(284,976)	(131,063)
Cash (Indebtedness) consist of:		
Cash	4,294	11,597
Bank indebtedness	(289,270)	(142,660)
	(284,976)	(131,063)

The accompanying notes are an integral part of these financial statements.

CANADIAN FREESTYLE SKI ASSOCIATION / ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

NOTES TO THE FINANCIAL STATEMENTS March 31, 2018

1 NATURE OF OPERATIONS

Canadian Freestyle Ski Association / Association Canadienne de Ski Acrobatique (the "Association") is incorporated under Part II of the Canada Corporations Act. It serves as the governing body of freestyle skiing in Canada and under the terms of the Income Tax Act, is a non-profit organization and exempt from income taxes. The Association received a certificate of continuance under the non-profit act. The Association is a registered Canadian amateur athletic association (Business number 89375 8680 RC0001).

The accompanying financial statements reflect the assets, liabilities and operating results of the Association. These statements do not reflect the assets, liabilities or operating results of any of the Divisions or Clubs of the Association.

2 SIGNIFICANT ACCOUNTING POLICIES

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant policies are detailed as follows:

(a) Revenue Recognition

The Association follows the deferral method of accounting for contributions. Under this method, contributions restricted for future period expenses are deferred and are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Program fees are recognized as unrestricted contributions as they are non-refundable and do not relate directly to the services provided.

(b) Use of Estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the balance sheet date and the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates.

(c) Inventory

Inventory is valued at the lower of cost and net realizable value with cost being determined substantially on a specific item basis.

(d) Tangible Capital Assets

Tangible capital assets are recorded at cost and amortized over their estimated useful lives using the following methods, annual rates and periods:

Buildings	Declining balance	4%
Vehicles	Declining balance	20%
Office furniture and equipment	Declining balance	20%
Leasehold improvements	Declining balance	20%
Computer equipment	Declining balance	30%

In the year of acquisition, assets are amortized at one half the normal rate and there is no amortization in the year of disposition.

CANADIAN FREESTYLE SKI ASSOCIATION / ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

NOTES TO THE FINANCIAL STATEMENTS March 31, 2018

2 SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

(e) Government Contributions

Government of Canada contributions are subject to certain terms and conditions regarding the expenditures of these funds, with the expenditures charged against these contributions being subject to a government audit. As a result, adjustments may be made, in the year of the audit, to the original contributions received.

(f) Donated Material and Services

Some of the equipment, supplies and services provided to athletes by the Association are donated free of charge by manufacturers. As it is not practical to estimate fair value, no value has been recorded for such donated equipment, supplies and services.

3 ACCOUNTS RECEIVABLE

	2018	2017
Accounts receivable	\$ 1,248,469	\$ 1,256,983
Allowance for doubtful accounts	(10,000)	(12,800)
	1,238,469	1,244,183

4 TANGIBLE CAPITAL ASSETS

	Cost	Accumulated amortization	2018 Net	2017 Net
Buildings	\$ 292,752	\$ 102,014	\$ 190,738	\$ 306,166
Computer equipment	183,886	148,416	35,470	40,586
Land	651,609	-	651,609	717,544
Leasehold improvements	30,000	25,470	4,530	5,662
Office furniture and equipment	179,809	136,966	42,843	49,466
	1,338,056	412,866	925,190	1,119,424

5 LINE OF CREDIT

The Association has arranged a formal bank credit facility with the [REDACTED] to a maximum authorized amount of \$100,000, which bears interest at prime rate plus 2.5%.

CANADIAN FREESTYLE SKI ASSOCIATION / ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

NOTES TO THE FINANCIAL STATEMENTS March 31, 2018

6 ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	2018	2017
Trade and accrued liabilities	\$ 777,555	\$ 553,666
Athlete deposits	27,000	28,000
Due to Athlete Sponsorship Fund	-	13,820
Employee benefits payable (recovery)	(1,165)	1,318
RRSP Payable	3,239	3,200
	806,629	600,004

7 CALLABLE DEBT

Mortgage with [REDACTED] for a one year open term with a variable rate ending January 28, 2019 with bi-weekly payments. Interest paid on the mortgage was \$16,814 (2017: \$16,663).

8 FUNDS HELD IN TRUST

The Association holds in trust, on behalf of athletes, various funds received from individual sponsors as follows:

	2018	2017
Balance, beginning of year	\$ 18,385	\$ 65,693
Amounts withdrawn by athletes and adjustments	-	(47,308)
Interest earned	574	-
Bank charges paid	(72)	-
Trust Assets - balance, end of year	18,887	18,385
Trust Liabilities - balance, end of year	(18,887)	(18,385)

9 FINANCIAL INSTRUMENTS

The Association's financial instruments consists of cash, accounts receivable, bank indebtedness, accounts payable and accrued liabilities and callable debt.

Unless otherwise noted, it is management's opinion that the Association is not exposed to significant interest rate, market, currency, credit, liquidity or cash flow risks arising from its financial instruments. The fair value of these financial instruments approximate their carrying values, unless otherwise noted.

CANADIAN FREESTYLE SKI ASSOCIATION / ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

NOTES TO THE FINANCIAL STATEMENTS March 31, 2018

9 FINANCIAL INSTRUMENTS, CONTINUED

Interest rate risk

The Association is exposed to interest rate risk with respect to its mortgage that bears interest at a variable rate. Interest rate risk is not considered significant because the Association is able to maintain monthly payments.

Currency risk

The Association is exposed to currency risk with respect to foreign transactions due to fluctuations of various exchange rates. The Association completes transactions with American, Australian and Swiss Franc currencies all of which have risen against the Canadian dollar. The Association's largest transactions are with the Swiss Francs.

Credit risk

The Association is exposed to credit risk with respect to its financial assets as reported on the statement of financial position. Credit risk is not considered significant because the Association's cash is held in deposit with Canadian financial institutions in assured accounts: grants receivable are due from various levels of government with no history of default.

10 ECONOMIC DEPENDENCE

The Association is economically dependent on government grants, which represents 75% (2017 - 66%) of the total revenue.

11 COMMITMENTS

The Association entered into a Severance Agreement with a former employee. The terms of agreement involve salary continuance for the period of February to October 2018.

12 SUBSEQUENT EVENTS

(a) Line of Credit

In May 2018, the Association negotiated a new credit facility with the [REDACTED]. The total credit facility is to a maximum of \$475,000 which includes an operating demand loan at prime plus 1.6% repayable on demand.

(b) Callable Debt

In May 2018, the Association negotiated a new credit facility with the [REDACTED]. The total credit facility is to a maximum of \$425,000 which included transfer of the [REDACTED] mortgage to the [REDACTED]. The mortgage has an open term and a variable rate of prime plus 1.1%.

(c) Severance Pay

The Association entered into two severance agreements with former employees. The terms of the agreements include salary continuance for the periods May 2018 to March 2019 and April 2018 to June 2019.

13 COMPARATIVE FIGURES

The financial statements have been reclassified, where applicable, to conform to the presentation used in the current year. The changes do not affect prior year earnings.

CANADIAN FREESTYLE SKI ASSOCIATION / ASSOCIATION CANADIENNE DE SKI ACROBATIQUE

NOTES TO THE FINANCIAL STATEMENTS March 31, 2018

14 EXPENDITURES BY OBJECT

	2018	2017
	\$	\$
Bad debts (recovery)	(5,898)	-
Bank charges	53,110	40,312
Communications	47,363	11,533
Competitions	216,493	345,181
Contractors, salaries and benefits	2,450,542	2,937,003
Cost recovery and rebates	-	(31,670)
Depreciation	32,758	42,202
Entertainment and meals	286,231	152,570
Facility rentals	596,250	472,380
Foreign exchange (gain) loss	(3,259)	-
Honoraria	-	22,553
Information technology	23,141	24,094
Insurance	132,198	187,206
License, membership and subscription	96,532	57,798
Marketing and promotion	92,849	144,912
Medical and therapy	384,837	420,042
Meetings	30,697	50,830
Miscellaneous	-	75,758
Office	35,245	38,718
Professional fees	266,535	129,199
Property taxes	-	3,926
TV production, sound and photography	264,735	290,076
Sport psychology	98,687	56,903
Strength and conditioning	66,161	106,867
Translation	41,270	38,363
Travel and accommodation	2,443,707	1,446,754
Website	45,405	38,531
	7,695,589	7,102,041

4) List of Board of Directors 2018-2019 (AGM @Sep 25 / 2018):

Larry Bilton (Chair)



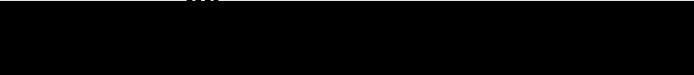
Miganoush Megardichian



Royce Williston



Catherine Riggins



Ashleigh Gough



Brian Anderson



Cord Spero



Kim Forgues



Justin Downes'



Audrey Robichaud



5> List of persons are authorized to issue official receipts:

Larry Bilton
Chair, Board of Directors

Royce Williston
Board of Directors

6> Replacement procedure in the event of lost or spoiled receipts:

To replace a lost receipt:

We will issue a replacement receipt that must contain all required information plus the serial number of the lost receipt. The replacement receipt will state that it "cancels and replaces the lost receipt." Our copy of the lost receipt will be retained and marked "cancelled."

To replace a spoiled receipt:

We will collect the original receipt back from the donor, then to issue a new receipt, the replacement receipt will state that it "cancels and replaces the spoiled receipt". Both the donor's and our original copy will be retained in our record, and marked "cancelled."