

Registered Canadian Amateur Athletic Association Information Return

Identification

Name of association	
Sail Canada Voile Canada	
Address	
53 Yonge St.	
City	
Kingston	
Province or territory	Postal code
Ontario	K7M6G4

Return for fiscal period ending

2	0	2	2	0	4	3	0
Year		Month		Day			

Is this the first return filed by this association?

Yes No

If "no," has the fiscal period changed from the last return filed?

Yes No

Is this the final return to be filed by this association?

Yes No

If "yes," please attach an explanation.

File number

0495101

BN/Registration number

122863087 R R 0001

Yes No

Yes No

Is the address above the same mailing address as last year?

If no, is the address above the new mailing address?

Instructions

Complete the Identification area.

Complete the boxes (above right) to indicate the end of the association's fiscal period.

Attach FINANCIAL STATEMENTS for the fiscal period covered by this return. These should include a statement of revenue and expenditures for the fiscal period and a statement of assets and liabilities as of the end of the fiscal period. The statements should indicate the different sources of revenue in sufficient detail to show how funds were spent or invested.

Attach a list of the names, addresses, and occupations or lines of business of the association's current directors.

Attach a list of the names and the official positions of the people who are authorized to issue official receipts for the association.

Attach a note that fully explains what replacement procedure is followed in the event of lost or spoiled receipts.

Within six months from the end of the fiscal period of the association, mail or deliver a completed return and all required documents to:

Charities Directorate
Canada Revenue Agency
Ottawa ON K1A 0L5

Form authorized by the Minister of National Revenue.

RECEIVED REÇU

CISD

CED

NCR MAILROOM
110

SALLE DU COURRIER

RCN

Information required

1. Have any changes not previously reported been made to the association's governing documents? If yes, please attach a certified copy of the changes. Yes No
2. Have complete books and records been kept (including duplicate copies of receipts) which fully substantiate all financial transactions during the fiscal period? If no, please attach an explanation. Yes No
3. Please indicate the total amount for which the association issued official donation receipts in this fiscal period. \$ 168,365.84
4. Are the receipt forms used to acknowledge payments that are NOT gifts clearly distinguishable from official donation receipts which bear the BN/registration number? If no, please attach an explanation. Yes No
5. Did the association issue official donation receipts showing a date in the previous calendar year for donations that were mailed or otherwise submitted after the end of the calendar year? If yes, please attach an explanation. Yes No
6. Have official donation receipts been issued to acknowledge donations in a form other than cash or cheque – e.g., goods, services rendered, etc.? If yes, please attach a list of these gifts and their value as shown on the official donation receipt. Yes No
7. Has any amount donated to the association been returned to the donor during the year? If yes, please attach an explanation (confidential). Yes No
- 8 a. During the fiscal period, did the association accept any gifts with the express or implied condition that such gifts were to be used for the benefit of another person, club, society or association? If yes, please attach an explanation (confidential). Yes No
- b. Did the association issue an official donation receipt to acknowledge such a gift? Yes No

Certification

To be signed by two directors of the association.

1. I, Hugh McGugan

Name of director whose signature appears below.

of

2. I, John O'Dwyer

Name of director whose signature appears below.

of

Address (confidential)

HEREBY CERTIFY that the information given in this return and in all attachments is, to the best of my knowledge, correct, complete and current. (Note: It is a serious offense under the *Income Tax Act* to provide false or deceptive information.)

Position with the association

Chair

Position with the association

Treasurer

RCAA:

Personal information is collected under the authority of the Income Tax Act and is used to establish and validate the identity and contact information of directors, trustees, officers and/or like officials and authorized representatives of the organization. This information will also be used as a basis for the indirect collection of additional personal information from other internal and external sources, which includes social insurance number (SIN), personal tax information, and relevant financial and biographical information, which may be used to assess the overall risk of registration with respect to the obligations of registration as outlined in the Act and the common law. The SIN is collected pursuant to subsection 237 of the Act and is used for identification purposes.

The Canada Revenue Agency (CRA) will make this form and all attachments available to the public upon request and/or on the Charities Directorate website, except for information or data identified as confidential. Personal information may also be disclosed to the organization in question and/or its authorized representatives and other third parties pursuant to the disclosure provisions under Section 241 of the Act. Personal information may also be shared with other government departments and agencies under information-sharing agreements in accordance with the disclosure provisions under Section 241 of the Act. Incomplete or inaccurate information may result in a range of actions including suspension of tax-receipting privileges, up to and including revocation of registered status.

Information is described in Charities Program CRA PPU 200 and is protected under the **Privacy Act**. Individuals have a right of protection, access to and correction or notation of their personal information. Please be advised that you are entitled to complain to the Privacy Commissioner of Canada regarding our handling of your information.

Notification to directors and like officials: The CRA strongly encourages the association to voluntarily inform directors and like officials that their personal information has been collected and disclosed to the CRA for the submission of its annual information return.

I confirm that I have read the Privacy statement above.

SAIL CANADA/VOILE CANADA
FINANCIAL STATEMENTS
YEAR ENDED APRIL 30, 2022

Independent Auditor's Report	1
Statement of Financial Position	4
Statement of Operations and Change in Fund Balance - General Fund	5
Statement of Operations and Change in Fund Balance - Restricted Funds	6
Statement of Cash Flow	7
Notes to Financial Statements	8

INDEPENDENT AUDITOR'S REPORT

To the Members of Sail Canada/Voile Canada

Opinion

We have audited the accompanying financial statements of Sail Canada/Voile Canada (the "Entity"), which comprise the statement of financial position as at April 30, 2022 and the statements of operations and changes in fund balances - general fund and restricted funds and cash flow for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at April 30, 2022, and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

Management is responsible for the other information. The other information comprises the financial overview included in the annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

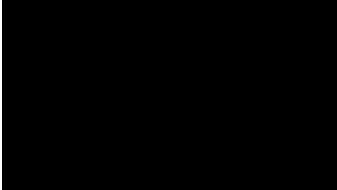
In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



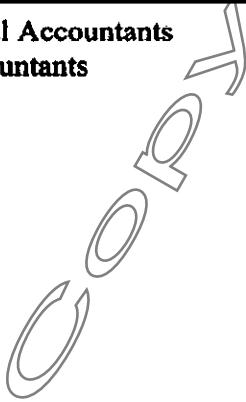
Auditor's Responsibilities for the Audit of the Financial Statements (continued)

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Chartered Professional Accountants
Licensed Public Accountants
Kingston, Ontario

SAIL CANADA/VOILE CANADA

STATEMENT OF FINANCIAL POSITION AS AT APRIL 30, 2022

	General Fund	Financial Assistance Program	Sail Canada Fund	Sail Canada Reserve Fund	Endowment Fund	Total 2022	Total 2021
Assets							
Current Assets							
Cash (note 3)	\$ 162,947	\$ 111,737	\$ 307	\$ -	\$ 46,903	\$ 321,894	\$ 371,152
Investments (note 4)	-	35,393	1,339,549	-	227,698	1,602,640	1,461,558
Accounts receivable	528,070	-	-	-	-	528,070	200,017
Inventory	41,587	-	-	-	-	41,587	89,079
Prepaid expenses (note 5)	184,021	-	-	-	-	184,021	67,982
Interfund balances	38,933	(11,488)	(265,328)	250,000	(12,117)	-	-
	<u>955,558</u>	<u>135,642</u>	<u>1,074,528</u>	<u>250,000</u>	<u>262,484</u>	<u>2,678,212</u>	<u>2,189,788</u>
Capital Assets (note 6)	622,395	-	-	-	-	622,395	582,911
Less accumulated depreciation	574,560	-	-	-	-	574,560	560,387
	<u>47,835</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>47,835</u>	<u>22,524</u>
	<u>\$ 1,003,393</u>	<u>\$ 135,642</u>	<u>\$ 1,074,528</u>	<u>\$ 250,000</u>	<u>\$ 262,484</u>	<u>\$ 2,726,047</u>	<u>\$ 2,212,312</u>
Liabilities and Fund Balances							
Current Liabilities							
Accounts payable and accrued liabilities	\$ 214,804	\$ 911	\$ -	\$ -	\$ 11,113	\$ 226,828	\$ 232,064
Deferred revenue (note 7)	699,356	-	-	-	-	699,356	187,279
	<u>914,160</u>	<u>911</u>	<u>-</u>	<u>-</u>	<u>11,113</u>	<u>926,184</u>	<u>419,343</u>
Loans Payable (note 8)	-	-	-	-	-	-	40,000
	<u>914,160</u>	<u>911</u>	<u>-</u>	<u>-</u>	<u>11,113</u>	<u>926,184</u>	<u>459,343</u>
Fund balances							
Invested in capital assets (note 9)	47,835	-	-	-	-	47,835	22,524
Unrestricted surplus	41,398	-	-	-	-	41,398	161,734
Internally restricted	-	134,731	1,074,528	250,000	-	1,459,259	1,309,912
Externally restricted	89,233	134,731	1,074,528	250,000	251,371	251,371	258,799
	<u>\$ 1,003,393</u>	<u>\$ 135,642</u>	<u>\$ 1,074,528</u>	<u>\$ 250,000</u>	<u>\$ 251,371</u>	<u>1,799,863</u>	<u>1,752,969</u>
Commitments and Contractual Obligations (note 15)							

Approved on behalf of the Board:

Member

Member

See accompanying notes to financial statements.

SAIL CANADA/VOILE CANADA
STATEMENT OF OPERATIONS AND CHANGE IN FUND BALANCE - GENERAL FUND
YEAR ENDED APRIL 30, 2022

	2022	2021
Revenues		
High Performance		
Sport Canada (note 13)	\$ 687,015	\$ 772,511
94 Forward	65,350	-
Athlete fees	148,607	94,780
Own the Podium (note 14)	420,195	312,435
Grants - other	15,000	29,167
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	1,336,167	1,208,893
Programming		
Sport Canada (note 13)	227,340	224,158
Sport Canada (flow through)	300,000	50,000
Registration fees	178,799	129,981
Cansail (program participation)	125,126	69,728
National competitions	34,095	-
	<hr/>	<hr/>
	865,360	473,867
General		
Sport Canada (note 13)	149,721	212,310
Donations (note 12)	112,247	75,836
Sponsorship, advertising and other fundraising	75,644	44,507
Sale of merchandise (note 10)	174,648	160,660
Grants - other	4,512	38,057
Membership fees	234,187	214,144
Other	82,834	70,878
	<hr/>	<hr/>
	833,793	816,392
	<hr/>	<hr/>
	3,035,320	2,499,152
Expenses		
High Performance		
Athlete support	143,918	209,961
Salaries and benefits	350,054	324,152
Contract coaches	237,573	109,704
Sports Science	30,348	24,913
Training hubs	200,256	212,265
Equipment, repairs and maintenance	217,422	169,554
Travel and meetings	151,954	64,439
	<hr/>	<hr/>
	1,331,525	1,114,988
Programming		
Event costs	21,758	7,536
Event costs (flow through)	281,250	46,500
Program costs	80,992	64,011
Volunteer and delegate travel	15,573	50,671
Training	18,744	5,705
	<hr/>	<hr/>
	418,317	174,423
General		
Salaries and benefits - personnel	640,448	645,897
Travel and staff expense	7,444	11,092
Cost of merchandise (note 10)	101,707	104,553
Insurance	89,794	74,944
Office and administration (note 15)	79,754	68,492
Dues and affiliation fees	25,459	25,586
Official languages	27,392	19,430
Promotion and resources (note 12)	143,293	60,123
Meetings - AGM	8,205	1,708
Consulting fees and professional fees	106,628	121,555
Bank charges and miscellaneous	36,205	17,547
Amortization	14,174	6,277
	<hr/>	<hr/>
	1,280,503	1,157,204
	<hr/>	<hr/>
	3,030,345	2,446,615
Excess of revenues over expenses		
	4,975	52,537
Interfund transfer (note 11)	(100,000)	100,000
Fund balance at beginning of year	184,258	31,721
Fund balance at end of year	\$ 89,233	\$ 184,258

See accompanying notes to financial statements.

SAIL CANADA/VOILE CANADA

STATEMENT OF OPERATIONS AND CHANGES IN FUND BALANCES - RESTRICTED FUND

YEAR ENDED APRIL 30, 2022

	Financial Assistance Program	Sail Canada Fund	Sail Canada Reserve Fund	Boat Fund	Endowment Fund	Youth Fund	Memorial Fund	Total 2022	2021
Revenues									
Donations	\$ 112,069	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 112,069	\$ 59,213
Net investment income	-	155,989	-	3,709	1,128	670	696	162,192	93,869
Interest income (net)	496	-	-	907	276	164	170	2,013	2,324
	112,565	155,989	-	4,616	1,404	834	866	276,274	155,406
Expenses									
Awards	-	-	-	-	1,387	824	1,887	4,098	4,047
Management fees	-	12,789	-	-	-	-	-	12,789	11,474
Training	107,373	-	-	-	-	-	-	107,373	11,688
	107,373	12,789	-	-	1,387	824	1,887	124,260	27,209
Excess (deficiency) of revenues over expenses before undernoted item									
	5,192	143,200	-	4,616	17	10	(1,021)	152,014	128,197
Unrealized gain (loss) on investments	(2,299)	(96,746)	-	(6,607)	(2,009)	(1,193)	(1,241)	(110,095)	87,675
Excess (deficiency) of revenues over expenses									
	2,893	46,454	-	(1,991)	(1,992)	(1,183)	(2,262)	41,919	215,872
Interfund transfer (note 11)	-	100,000	-	-	-	-	-	100,000	(100,000)
Fund balances at beginning of year									
	131,838	928,074	250,000	154,739	47,063	27,939	29,058	1,568,711	1,452,839
Fund balances at end of year									
	\$ 134,731	\$ 1,074,528	\$ 250,000	\$ 152,748	\$ 45,071	\$ 26,756	\$ 26,796	\$ 1,710,630	\$ 1,568,711

See accompanying notes to financial statements.

SAIL CANADA/VOILE CANADA
STATEMENT OF CASH FLOW
YEAR ENDED APRIL 30, 2022

	General Fund	Restricted Fund	Total 2022	Total 2021
Cash flow from (used in) operating activities				
Excess (deficiency) of revenues over expenses	\$ 4,975	\$ 41,919	\$ 46,894	\$ 268,409
Items which do not involve cash				
Amortization	14,174		14,174	6,277
Government assistance - CEBA forgivable loans	-		-	(20,000)
Unrealized loss (gain) on investments	-	110,095	110,095	(87,675)
	19,149	152,014	171,163	167,011
Changes in non-cash working capital:				
Accounts receivable	(328,053)	-	(328,053)	126,632
Inventory	47,492	-	47,492	(7,832)
Prepaid expenses	(116,039)	-	(116,039)	21,562
Interfund balance	4,849	(4,849)	-	-
Accounts payable and accrued liabilities	(9,335)	4,098	(5,237)	(31,242)
Deferred revenue	512,077	-	512,077	63,135
	130,140	151,263	281,403	339,266
Cash flow from (used in) investing and financing activities				
Proceeds from sale of investments	-	-	-	65,455
Purchases of short-term investments	-	(251,176)	(251,176)	(84,533)
Proceeds (repayment) of loans payable	(40,000)		(40,000)	20,000
Additions to capital assets	(39,485)	-	(39,485)	(19,960)
	(79,485)	(251,176)	(330,661)	(19,038)
Interfund transfers				
Net increase (decrease) in cash	(100,000)	100,000	-	-
Cash at beginning of year	(49,345)	87	(49,258)	320,228
Cash at end of year	\$ 162,947	\$ 158,947	\$ 321,894	\$ 371,152
Cash represented by:				
Cash - General Fund	\$ 162,947	\$ -	\$ 162,947	\$ 212,292
Cash - Financial Assistance Program	-	111,737	111,737	111,827
Cash - Sail Canada Fund	-	307	307	307
Cash - Endowment Funds	-	46,903	46,903	46,726
	\$ 162,947	\$ 158,947	\$ 321,894	\$ 371,152

See accompanying notes to financial statements.

SAIL CANADA/VOILE CANADA
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED APRIL 30, 2022

1. Purpose of the Corporation

Sail Canada/Voile Canada (the "Corporation") is a Registered Amateur Athletic Association with charitable status, designated by the Government of Canada as the National Sport Organization representing the sport of sailing. The Corporation represents all participants including recreational sailors and high performance athletes at the club, provincial, national and international levels. The Corporation is exempt from income tax under subsection 149(1)(l) of the Canadian Income Tax Act.

2. Significant Accounting Policies

These financial statements have been prepared in accordance with Part III of the CPA Handbook – Accounting Standards for Not-for-Profit Organizations. Significant accounting policies include the following:

(a) Fund Accounting

Sail Canada/Voile Canada follows the restricted fund method of accounting for contributions.

The General Fund accounts for the Corporation's program delivery and administrative activities.

The Financial Assistance Program Fund reports mainly revenues and expenses of the Canadian Sailing Team and its development as well as local club development projects including junior sailing initiatives. Revenue is received in the form of donations and expenses are paid out in the form of reimbursement of approved training and competition expenses of high performance athletes.

The Sail Canada Fund is made up of resources originally from the 1988 Olympic Games legacy and subsequent contributions from the Corporation's operations and earnings on investments. Expenditures of the Sail Canada Fund are approved by the Board of Directors and are used to support Olympic high performance programs.

The Sail Canada Reserve Fund was established in order to stabilize the Corporation's finances in the event of a substantial and unexpected decline in revenue and/or increase in expenses. Further transfers between the Sail Canada Reserve Fund and the General Fund shall be approved by the Corporation's Board of Directors.

The Endowment Funds were established by the donors to be used for the following specific purposes:

(i) [REDACTED] Boat Loan Fund

The [REDACTED] Boat Loan Fund was established in 1982 to provide loans to local clubs for the purchase of junior training boats. The loans are repayable over a two-year period and are subject to a 4% annual administration fee. [REDACTED] was a long-time member of the Canadian Yachting Association (now Sail Canada) who helped to establish this fund.

SAIL CANADA/VOILE CANADA

NOTES TO FINANCIAL STATEMENTS (continued)

YEAR ENDED APRIL 30, 2022

2. Significant Accounting Policies (continued)

(a) Fund Accounting (continued)

(ii) [REDACTED] Memorial Award Fund

The [REDACTED] Fund was established in memory of [REDACTED] who returned Canada to the America's Cup in 1983. The income from the fund is given to worthy Canadian sailors who compete internationally to help with travel and/or boat expenses.

(iii) [REDACTED] Memorial Youth Elite Award Fund

The [REDACTED] Youth Fund was established in 1997 in memory of [REDACTED] who was an active promoter of youth sailing in Montreal's West Island region. The purpose of the fund is to provide top Canadian youth sailors with a unique training opportunity that will accelerate their development and motivation to pursue the sport at an international level.

(iv) [REDACTED] Memorial Award for Developing Sailors Fund

The [REDACTED] Memorial Fund was established in 2002 in memory of [REDACTED] a Canadian Sailing Team member who died tragically in a car accident in 2002. The [REDACTED] Memorial Award for Developing Sailors is awarded to a young sailor (19 and over as of December 31st in the year of nomination) with a record of outstanding achievement in national and international competition. The sailor must have followed a committed training program, demonstrated an effort in fundraising through sponsorship and private contributions and brought recognition to Canadian competitive sailing.

(b) Investments

Investments are recorded at market value. Realized and unrealized gains and losses are included directly in the statements of operations.

(c) Inventory

Inventory consists of clothing and related items, insignia, and educational materials held for resale. Inventory is valued at the lower of cost and net realizable value with cost determined on a first-in first-out basis.

(d) Capital Assets

Capital assets consist of office furniture and equipment and leasehold improvements owned by the Corporation. Furniture and equipment are capitalized in the year of purchase and amortized over a five-year period on a straight-line basis. Leasehold improvements are capitalized in the year of purchase and amortized over a ten-year period on a straight-line basis.

SAIL CANADA/VOILE CANADA

NOTES TO FINANCIAL STATEMENTS (continued)

YEAR ENDED APRIL 30, 2022

2. Significant Accounting Policies (continued)

(e) Revenue Recognition

Restricted contributions used for general operations are recognized as revenue of the General Fund in the year which the related expenses are incurred. All other restricted contributions are recognized as revenue of the appropriate restricted fund.

Unrestricted contributions are recognized as revenue of the General Fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Contributions for endowments are recognized as revenue of the Endowment Funds.

Donated assets are recorded at fair market value when the fair market value can be reasonably estimated and when the Corporation would otherwise have purchased these items.

Membership registration fees and other program fees are recognized as revenue when the services are provided as per the terms of the related agreements.

Sponsorship and advertising revenue is recognized over the term of the related contract and when collection is reasonably assured.

Revenues related to the sale of merchandise are recognized when the goods are delivered to customers, collection of the relevant receivable is probable, persuasive evidence of an arrangement exists and the sales price is fixed or determinable.

Investment income earned on the Financial Assistance Program, Sail Canada Fund and on Endowment Funds is recognized as revenue of the respective fund. All other investment income is recognized as revenue in the General Fund.

(f) Donated Services

The work of the Corporation is dependent on the voluntary service of its members. Since these services are not normally purchased by the Corporation and because of the difficulty of determining their fair value, donated services are not recognized in these financial statements.

(g) Use of Estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the period. Actual results could differ from those estimates. These estimates are reviewed periodically and as adjustments become necessary, they are reported in earnings in the period in which they become known. Significant estimates in these financial statements include collectability of accounts receivable and inventory obsolescence.

SAIL CANADA/VOILE CANADA

NOTES TO FINANCIAL STATEMENTS (continued)

YEAR ENDED APRIL 30, 2022

2. Significant Accounting Policies (continued)

(h) Foreign Currency Translation

Foreign currency accounts are translated into Canadian dollars as follows:

- (i) At the transaction date, each asset, liability, revenue and expense is translated into Canadian dollars by the use of the exchange rate in effect at that date;
- (ii) At the year-end date, monetary assets and liabilities are translated into Canadian dollars by using the exchange rate in effect at that date. The resulting foreign exchange gains and losses are included in income in the current year.

(i) Government Assistance

The Corporation recognizes government assistance received, or estimated government assistance to be received, when there is reasonable assurance that the Corporation has complied and will continue to comply with all relevant conditions stipulated in funding arrangements. Assistance related to current operations are recognized in the statement of income.

3. Cash

The Corporation's bank accounts are held at one chartered bank. The bank accounts earn interest from 0% to 0.5%. Bank balances include \$2,131 (2021 - \$2,310) denominated in U.S. dollars translated to Canadian dollars.

4. Investments

Investments consist of the following:

Equities and other securities
Guaranteed Investment Certificates

2022			
Financial Assistance Program	Sail Canada Fund	Endowment Funds	Total
\$ 35,393	\$ 1,339,549	\$ 227,698	\$ 1,602,640
<u>\$ 35,393</u>	<u>\$ 1,339,549</u>	<u>\$ 227,698</u>	<u>\$ 1,602,640</u>

Equities and other securities
Guaranteed Investment Certificates

2021			
Financial Assistance Program	Sail Canada Fund	Endowment Funds	Total
\$ 37,258	\$ 1,193,095	\$ 231,205	\$ 1,461,558
<u>\$ 37,258</u>	<u>\$ 1,193,095</u>	<u>\$ 231,205</u>	<u>\$ 1,461,558</u>

SAIL CANADA/VOILE CANADA**NOTES TO FINANCIAL STATEMENTS (continued)****YEAR ENDED APRIL 30, 2022****4. Investments (continued)**

The investments in the Sail Canada Fund are externally managed by the Canadian Olympic Committee - Canadian Olympic Foundation. The investments in the Financial Assistance Program and Endowment Funds are managed by the Corporation.

5. Prepaid Expenses

	<u>2022</u>	<u>2021</u>
Prepaid - insurance, fees, events and services	<u>\$ 184,021</u>	<u>\$ 67,982</u>

6. Capital Assets

	<u>2022</u>	<u>2021</u>		
	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net</u>	<u>Net</u>
Furniture and equipment	<u>\$ 464,056</u>	<u>\$ (416,221)</u>	<u>\$ 47,835</u>	<u>\$ 22,524</u>
Leasehold improvements	<u>158,339</u>	<u>(158,339)</u>	<u>-</u>	<u>-</u>
	<u><u>\$ 622,395</u></u>	<u><u>\$ (574,560)</u></u>	<u><u>\$ 47,835</u></u>	<u><u>\$ 22,524</u></u>

7. Deferred Revenue

	<u>2022</u>	<u>2021</u>
Membership and registration fees	<u>\$ 78,329</u>	<u>\$ 67,414</u>
Sport Canada	<u>250,692</u>	<u>49,865</u>
Own the Podium	<u>102,435</u>	<u>50,000</u>
Sponsorships	<u>20,000</u>	<u>20,000</u>
Canadian Olympic Committee	<u>36,250</u>	<u>-</u>
94 Forward	<u>211,650</u>	<u>-</u>
	<u><u>\$ 699,356</u></u>	<u><u>\$ 187,279</u></u>

8. Loan Payable and Contingency

The Corporation received loan proceeds of \$Nil (2021 - \$20,000) in respect of the Canada Emergency Business Account ("CEBA"). The loans bear interest at a rate of 0% per annum during the initial term of the loans, which expire December 31, 2023. The loans are unsecured. In accordance with its accounting policies related to government assistance, management has recognized the \$20,000 forgivable portion of the arrangements in income during the year ended April 30, 2021. The loans were repaid during the year.

SAIL CANADA/VOILE CANADA
NOTES TO FINANCIAL STATEMENTS (continued)
YEAR ENDED APRIL 30, 2022

9. Fund Balances Invested in Capital Assets

Fund balances invested in capital assets consist of:

	<u>2022</u>	<u>2021</u>
Capital assets at beginning of year (net)	\$ 22,524	\$ 8,841
Capital assets acquired during the year	39,485	19,960
Amortization of capital assets	<u>(14,174)</u>	<u>(6,277)</u>
	<u>\$ 47,835</u>	<u>\$ 22,524</u>

10. Merchandise/Pleasure Craft Operator Card (PCOC)

	<u>2022</u>	<u>2021</u>
Revenues		
Merchandise sales	\$ 148,791	\$ 136,376
PCOC	13,611	14,467
Online sales	527	632
Postage and shipping recovery	<u>11,719</u>	<u>9,185</u>
	<u>174,648</u>	<u>160,660</u>
Expenses		
Purchases	97,147	99,157
Provincial Sailing Association share of PCOC and instructors	4,560	3,270
PCOC costs	<u>-</u>	<u>2,126</u>
	<u>101,707</u>	<u>104,553</u>
Net contribution	<u>\$ 72,941</u>	<u>\$ 56,107</u>

Included in purchases is \$7,269 (2021 - \$2,963) related to obsolete inventory items expensed in the year.

11. Interfund Transfer

The Board of Directors approved the transfer of up to \$200,000 (2021 - \$200,000) from the Sail Canada Fund to the General Fund for support of the Corporation's training hubs. Of this amount, \$Nil (2021 - \$100,000) was actually transferred. During the year \$100,000 was transferred back to the Sail Canada Fund.

In addition, during the year, the Board of Directors approved the transfer of \$Nil (2021 - \$250,000) from the Sail Canada Fund to the Sail Canada Reserve Fund.

12. In-Kind Donations

Included in donations revenue of \$112,247 (2021 - \$75,836) and in promotion and resources expense of \$143,293 (2021 - \$60,123) were in-kind donations for clothing and equipment of \$94,838 (2021 - \$55,150).

SAIL CANADA/VOILE CANADA**NOTES TO FINANCIAL STATEMENTS (continued)****YEAR ENDED APRIL 30, 2022****13. Sport Canada Funding**

Funding from Sport Canada is intended to cover various aspects of the Corporation's operations and can be broken down as follows:

	<u>2022</u>	<u>2021</u>
High Performance		
Core	\$ 424,210	\$ 397,005
Above-Reference	112,000	279,500
Return to Sport/COVID relief	<u>150,805</u>	<u>96,006</u>
	<u><u>687,015</u></u>	<u><u>772,511</u></u>
Programming		
Core	170,340	167,810
Above-Reference	2,000	6,500
Return to Sport/COVID relief	<u>55,000</u>	<u>49,848</u>
	<u><u>227,340</u></u>	<u><u>224,158</u></u>
General		
Core	101,950	131,685
Above-Reference	30,365	29,625
Return to Sport/COVID relief	<u>17,406</u>	<u>51,000</u>
	<u><u>149,721</u></u>	<u><u>212,310</u></u>
	<u><u>\$ 1,064,076</u></u>	<u><u>\$ 1,208,979</u></u>

14. Own the Podium

	<u>2022</u>	<u>2021</u>
Sport Canada		
Canadian Olympic Committee	\$ 334,195	\$ 212,435
	<u>86,000</u>	<u>100,000</u>
	<u><u>\$ 420,195</u></u>	<u><u>\$ 312,435</u></u>

15. Commitments and Contractual Obligations

- (a) The Corporation's lease for office space has expired and has continued in overhold since July 31, 2010. Under the terms of the original lease agreement, overholding is defined as a month to month arrangement. Effective January 1, 2022, rent is charged monthly at \$3,996 including HST, and will increase annually in accordance with the Consumer Price Index (CPI).
- (b) The Corporation is committed to an equipment operating lease expiring November 1, 2024. The total annual lease payments are \$871.

SAIL CANADA/VOILE CANADA**NOTES TO FINANCIAL STATEMENTS (continued)****YEAR ENDED APRIL 30, 2022****16. Financial Instruments**

The Corporation's objectives with respect to capital management are to maintain a minimum capital base that allows it to continue with and execute its overall purpose. The Corporation's board performs periodic reviews of its capital needs to ensure they remain consistent with the risk tolerance that is acceptable to the Corporation. The Corporation is not subject to any externally-imposed capital requirements.

The Corporation is exposed to market risk. Market risk is the risk of financial loss arising from fluctuations in the market price of the Corporation's investments. The Corporation has engaged the Canadian Olympic Committee to manage the investments in the Sail Canada Fund. As such, the Canadian Olympic Committee – Canadian Olympic Foundation is managing the market risk related to these investments. To manage the market risk of the investments in the Financial Assistance Program and Endowment Fund, the Corporation has established a target mix of investments designed to achieve reasonable returns within acceptable and manageable risk tolerances. The Corporation has experienced significant volatility in the value of its investments over the past three fiscal years, with unrealized losses in fiscal 2020 due to the initial impact of the pandemic, recovery of much of those losses in fiscal 2021 and then further unrealized losses in the current year.

The Corporation is exposed to foreign exchange risks as certain cash, payables and expenses are to be settled in foreign currencies. Expenses relate to accommodations, boat charters and event entry fees in foreign currencies. The total denominated in a foreign currency was \$403,546 (2021 - \$237,344). Due to the size of the exposure and the variability year-to-year, management does not currently have a practice of hedging its foreign exchange risk to mitigate the effects of foreign currency fluctuations.

It is management's opinion that the Corporation is not exposed to significant interest rate or liquidity risks arising from its financial instruments.

17. Effects of Pandemic

Since the commencement of the COVID-19 outbreak in the latter part of the Corporation's 2020 fiscal year, there have been significant disruptions to organizations throughout Canada and the rest of the world, leading to a general economic slowdown.

Aside from effects on the Corporation's investment performance, social distancing protocols put in place by various national governments, provincial governments and local authorities have had significant effects on the sport of sailing, including cancellation of a number of national and international competitions and curtailment of training for many athletes. The responses to contain the pandemic have had effects on the Corporation's membership and registration fees, its program participation, its competition revenues and its athlete fees. As well, general economic conditions may affect the Corporation's fundraising efforts. It is not possible to reliably estimate the duration or severity of these consequences, or their impact on the financial position and results of operations for the Corporation for future periods.

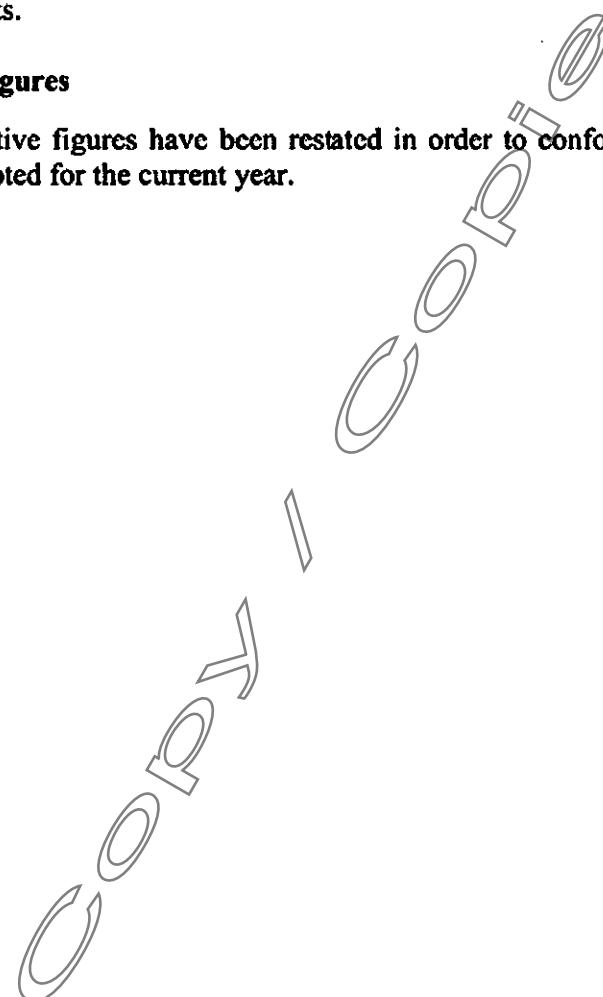
SAIL CANADA/VOILE CANADA
NOTES TO FINANCIAL STATEMENTS (continued)
YEAR ENDED APRIL 30, 2022

17. Effects of Pandemic (continued)

In order to mitigate the effects of the pandemic, the Corporation has undertaken a number of efforts, including accessing available government assistance programs, planning for additional fundraising efforts, communication with provincial and federal authorities regarding funding and continued efforts seeking cooperation with provincial sailing associations. Sport Canada funding for the 2021 and 2022 fiscal years includes emergency support funding to assist with COVID-19 effects.

18. Comparative Figures

Certain comparative figures have been restated in order to conform to the financial statement presentation adopted for the current year.





Registered Canadian Amateur Athletic Association Return of information

Non Cash Donations

Date	Donor	Description	Value
07-05-2021		Boat donation; [REDACTED]	\$ 6,650.00
11-16-2021		Boat donation; [REDACTED] Sailor Prams	\$ 7,672.70
12-29-2021		Boat donation; [REDACTED] Performance	\$ 3,333.00
12-29-2021		Boat donation; [REDACTED]	\$ 7,300.00
12-29-2021		Boat donation; [REDACTED]	\$ 2,733.00
12-29-2021		Boat donation [REDACTED]	\$ 3,066.00
12-29-2021		Boat donation [REDACTED]	\$ 2,033.00
12-29-2021		Boat donation; [REDACTED]	\$ 1,900.00
12-29-2021		Boat donation; [REDACTED]	\$ 5,000.00

Total value of tax receipts for non cash donations **\$ 39,687.70**

Board of Directors

Chair

Hugh McGugan: [REDACTED]

[REDACTED]

Directors at Large

Kelly Lyon: [REDACTED]

[REDACTED]

Kate MacLennan: [REDACTED]

[REDACTED]

John O'Dwyer: [REDACTED]

[REDACTED]

Barbara Pike: [REDACTED]

[REDACTED]

Zac Baum: [REDACTED]

[REDACTED]

Valerie Lavigne: [REDACTED]

[REDACTED]

Athlete Directors

Robert Hemming: [REDACTED]

[REDACTED]

Mariah Millen: [REDACTED]

[REDACTED]



Registered Canadian Amateur Athletic Association Return of information

Instruction 5 – Persons to Issue Official Receipts

██████████ CEO is authorized to issue official donation receipts for Sail Canada

Instruction 6 – Replacement Procedures

If a tax receipt is lost or damaged a person may write to the Sail Canada office specifying the details of the loss and request replacement copies. Sail Canada would issue new receipts and specify on these receipts that it replaces the original lost or damaged receipt number.