

CH191791418435

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**Registered Canadian Amateur  
Athletic Association Information Return**

## Identification

<b>Name of association</b>	
<u>Wind Athletes Canada</u>	
<b>Address</b>	
44 Alwington Avenue	
<b>City</b>	
Kingston	
<b>Province or territory</b>	
Ontario	<b>Postal code</b>
	K7L4R3

Is the address above the same mailing address as last year?

If no, is the address above the new mailing address?

Return for fiscal period ending						
2	0	1	8	1	2	3
Year			Month		Day	
Is this the first return filed by this association?						
Yes <input type="checkbox"/>			; No <input checked="" type="checkbox"/>			
If "no," has the fiscal period changed from the last return filed?						
Yes <input type="checkbox"/>			No <input checked="" type="checkbox"/>			
Is this the final return to be filed by this association?						
Yes <input type="checkbox"/>			; No <input checked="" type="checkbox"/>			
If "yes," please attach an explanation						
File number						
BN/Registration number						
158363842						
R R						
0001						

Yes  No

Yes  No

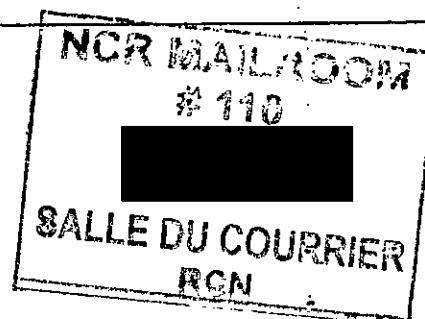
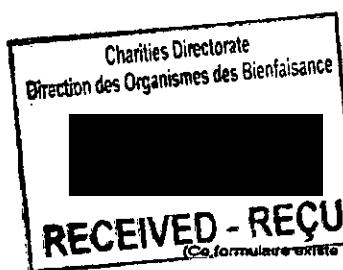
Yes  No

## Instructions

- 1 Complete the Identification area
- 2 Complete the boxes (above right) to indicate the end of the association's fiscal period
- 3 Attach FINANCIAL STATEMENTS for the fiscal period covered by this return. These should include a statement of revenue and expenditures for the fiscal period and a statement of assets and liabilities as of the end of the fiscal period. The statements should indicate the different sources of revenue in sufficient detail to show how funds were spent or invested
- 4 Attach a list of the names, addresses, and occupations or lines of business of the association's current directors
- 5 Attach a list of the names and the official positions of the people who are authorized to issue official receipts for the association
- 6 Attach a note that fully explains what replacement procedure is followed in the event of lost or spoiled receipts
- 7 Within six months from the end of the fiscal period of the association, mail or deliver a completed return and all required documents to

Charities Directorate  
Canada Revenue Agency  
Ottawa ON K1A 0L5

**Form authorized by the Minister of National Revenue**



2052 (Blank) E (13)

Canac

### Information required

1 Have any changes not previously reported been made to the association's governing documents? If yes, please attach a certified copy of the changes Yes  No

2 Have complete books and records been kept (including duplicate copies of receipts) which fully substantiate all financial transactions during the fiscal period? If no, please attach an explanation Yes  No

3 Please indicate the total amount for which the association issued official donation receipts in this fiscal period \$ 612 053.30

4 Are the receipt forms used to acknowledge payments that are NOT gifts clearly distinguishable from official donation receipts which bear the BN/registration number? If no, please attach an explanation Yes  No

5 Did the association issue official donation receipts showing a date in the previous calendar year for donations that were mailed or otherwise submitted after the end of the calendar year? If yes, please attach an explanation Yes  No

6 Have official donation receipts been issued to acknowledge donations in a form other than cash or cheque - e.g., goods, services rendered, etc.? If yes, please attach a list of these gifts and their value as shown on the official donation receipt Yes  No

7 Has any amount donated to the association been returned to the donor during the year? If yes, please attach an explanation (confidential) Yes  No

8 a During the fiscal period, did the association accept any gifts with the express or implied condition that such gifts were to be used for the benefit of another person, club, society or association? If yes, please attach an explanation (confidential) Yes  No

b Did the association issue an official donation receipt to acknowledge such a gift? Yes  No

### Certification

To be signed by two directors of the association

1. GRANT J. CARTER  
Name of director whose signature appears below

of

2. STEPHEN S. KELLEY  
Name of director whose signature appears below

of

Address (confidential)

HEREBY CERTIFY that the information given in this return and in all attachments is, to the best of my knowledge, correct, complete and current (Note: It is a serious offense under the *Income Tax Act* to provide false or deceptive information.)

1 Signature of director (confidential)

Position with the association

Chair of the Board

Home telephone number (confidential)

Business telephone number

Date

2 Signature of director (confidential)

Position with the association

Director

Home telephone number (confidential)

Business telephone number

Date

#### RCAA

Personal information is collected under the authority of the *Income Tax Act* and is used to establish and validate the identity and contact information of directors, trustees, officers and/or like officials and authorized representatives of the organization. This information will also be used as a basis for the indirect collection of additional personal information from other internal and external sources, which includes social insurance number (SIN), personal tax information, and relevant financial and biographical information, which may be used to assess the overall risk of registration with respect to the obligations of registration as outlined in the *Act* and the common law. The SIN is collected pursuant to subsection 237 of the *Act* and is used for identification purposes.

The Canada Revenue Agency (CRA) will make this form and all attachments available to the public upon request and/or on the Charities Directorate website, except for information or data identified as confidential. Personal information may also be disclosed to the organization in question and/or its authorized representatives and other third parties pursuant to the disclosure provisions under Section 241 of the *Act*. Personal information may also be shared with other government departments and agencies under information-sharing agreements in accordance with the disclosure provisions under Section 241 of the *Act*. Incomplete or inaccurate information may result in a range of actions including suspension of tax-receipting privileges, up to and including revocation of registered status.

Information is described in Charities Program CRA PPU 200 and is protected under the *Privacy Act*. Individuals have a right of protection, access to and correction or notation of their personal information. Please be advised that you are entitled to complain to the Privacy Commissioner of Canada regarding our handling of your information.

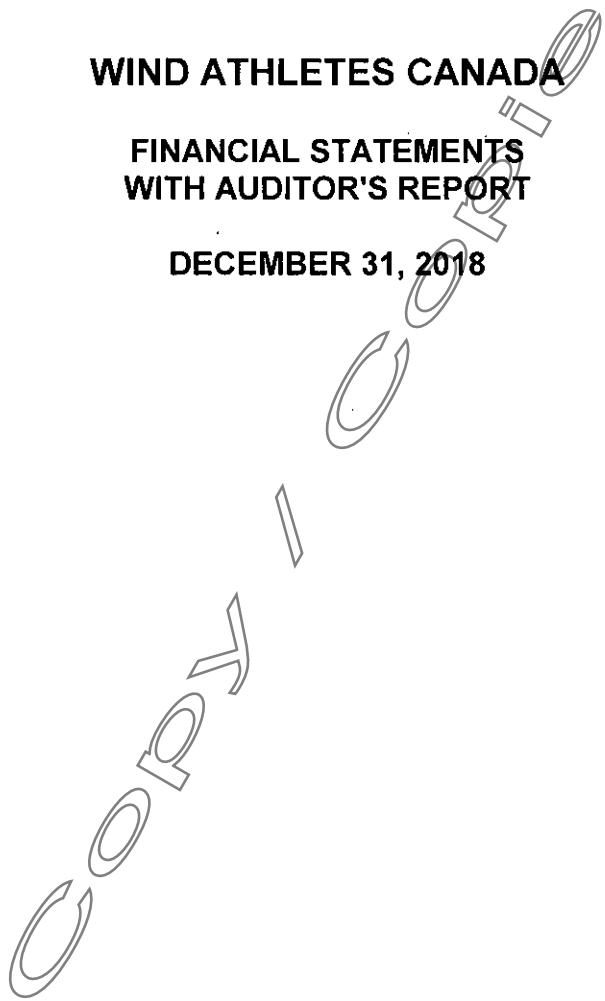
Notification to directors and like officials: The CRA strongly encourages the association to voluntarily inform directors and like officials that their personal information has been collected and disclosed to the CRA for the submission of its annual information return.

I confirm that I have read the Privacy statement above

WIND ATHLETES CANADA

FINANCIAL STATEMENTS  
WITH AUDITOR'S REPORT

DECEMBER 31, 2018



## **INDEPENDENT AUDITOR'S REPORT**

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To: The Board of Directors  
Wind Athletes Canada

### **Qualified Opinion**

We have audited the accompanying financial statements of Wind Athletes Canada which comprise the statement of financial position as at December 31, 2018 and the statements of revenue and expenditures, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of Wind Athletes Canada as at December 31, 2018 and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### **Basis for Qualified Opinion**

In common with many not-for-profit organizations, the association derives revenue from fund-raising and donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the association and we were not able to determine whether any adjustments might be necessary to these revenues, the excess of revenue over expenditures, net assets and cash flows for the years ended December 31, 2018 and December 31, 2017. The audit opinion on the financial statements for the year ended December 31, 2017 was modified accordingly because of these possible effects.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Wind Athletes Canada in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Other Matter**

The financial statements of the Wind Athletes Canada for the year ended March 31, 2018 were audited by [REDACTED] of Kingston, ON, Canada, prior to its merger with [REDACTED] expressed a qualified opinion on those statements on June 25, 2018.

### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, management is responsible for assessing the Wind Athletes Canada's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Wind Athletes Canada or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Wind Athletes Canada's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Wind Athletes Canada's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Wind Athletes Canada to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Kingston, Ontario

Chartered Professional Accountants  
Licensed Public Accountants

**WIND ATHLETES CANADA**  
 (Incorporated as a not-for-profit entity under the Canada Not-for-profit Corporations Act)

**STATEMENT OF FINANCIAL POSITION**  
**AS AT DECEMBER 31, 2018**

	<u>2018</u>	<u>2017</u>
<b>ASSETS</b>		
Current		
Cash	\$ 206,234	\$ 50,655
Investments - Note 2	298,714	201,289
Accounts receivable	1,000	
HST recoverable	14,717	5,952
Prepaid expenses	1,458	1,113
	<u>521,123</u>	<u>260,009</u>
Loan receivable - Note 3	-	7,967
Capital assets - Note 4	77,135	152,258
Asset held for sale	-	100,000
	<u>\$ 598,258</u>	<u>\$ 520,234</u>
<b>LIABILITIES</b>		
Current		
Accounts payable and accrued liabilities	\$ 13,357	\$ 21,001
Funding request payable	91,824	-
Deposit on asset held for sale	-	10,000
	<u>105,181</u>	<u>31,001</u>
Deferred capital contributions - Note 5	52,704	232,505
	<u>157,885</u>	<u>263,506</u>
<b>NET ASSETS</b>		
Investment in capital assets - Note 5	24,431	19,753
Unrestricted	415,942	236,975
	<u>440,373</u>	<u>256,728</u>
	<u>\$ 598,258</u>	<u>\$ 520,234</u>
Approved on behalf of the Board		
_____ Director		
_____ Director		

*The accompanying notes are an integral part of these financial statements.*

**WIND ATHLETES CANADA**  
**STATEMENT OF CHANGES IN NET ASSETS**  
**FOR THE YEAR ENDED DECEMBER 31, 2018**

	2018		
	Invested in Capital Assets	Unrestricted	Total
Balance - beginning of the year	\$ 19,753	\$ 236,975	\$ 256,728
Excess (expenditures) revenue for the year	(10,522)	194,167	183,645
Investment in capital assets	<u>15,200</u>	<u>(15,200)</u>	-
Balance - end of the year	<u><u>\$ 24,431</u></u>	<u><u>\$ 415,942</u></u>	<u><u>\$ 440,373</u></u>

	2017		
	Invested in Capital Assets	Unrestricted	Total
Balance - beginning of the year	\$ 24,695	\$ 205,707	\$ 230,402
Excess (expenditures) revenue for the year	(36,042)	62,368	26,326
Investment in capital assets	<u>31,100</u>	<u>(31,100)</u>	-
Balance - end of the year	<u><u>\$ 19,753</u></u>	<u><u>\$ 236,975</u></u>	<u><u>\$ 256,728</u></u>

*The accompanying notes are an integral part of these financial statements.*

**WIND ATHLETES CANADA**  
**STATEMENT OF REVENUE AND EXPENDITURES**  
**FOR THE YEAR ENDED DECEMBER 31, 2018**

	<u>2018</u>	<u>2017</u>
<b>Revenue</b>		
Administration fees	\$ 13,940	\$ 4,871
Documentary income	2,974	5,667
Donations and grants	602,476	278,335
Amortization of deferred contributions - Note 5	189,801	47,815
Interest income	<u>4,538</u>	<u>1,289</u>
	<u>813,729</u>	<u>337,977</u>
<b>Expenses</b>		
Amortization	16,838	34,181
Awards, bursaries and other support	485,419	189,551
Bank charges and interest	3,881	2,116
Consulting fees - Note 6	43,642	43,592
Equipment rental	7,328	8,725
Insurance	1,347	1,347
Office	2,494	3,201
Professional fees	19,581	20,362
Travel	<u>2,864</u>	<u>-</u>
	<u>583,394</u>	<u>303,075</u>
Excess revenue from operations	230,335	34,902
Loss on disposal of assets	(38,723)	(8,576)
Loss on write down of loan receivable - Note 3	<u>(7,967)</u>	<u>-</u>
Excess revenue for the year	<u>\$ 183,645</u>	<u>\$ 26,326</u>

*The accompanying notes are an integral part of these financial statements.*

**WIND ATHLETES CANADA**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED DECEMBER 31, 2018**

	<u>2018</u>	<u>2017</u>
<b>Cash flows from operating activities</b>		
Excess revenue for the year	\$ 183,645	\$ 26,326
Items not requiring an outlay of cash:		
Amortization of deferred contributions	(189,801)	(47,815)
Amortization	16,838	34,181
Loss on disposal of assets	38,723	8,576
Interest income	(3,714)	(1,289)
Due to PJ Phelan Sailing Foundation	-	(30,000)
	<u>53,658</u>	<u>(10,021)</u>
Net changes in non-cash working capital		
Accounts receivable	1,000	2,500
HST recoverable	(8,765)	5,068
Prepaid expenses	(345)	-
Accounts payable and accrued liabilities	84,181	(9,335)
Deposit on asset held for sale	(10,000)	10,000
	<u>66,071</u>	<u>8,233</u>
Cash flows from operating activities	<u>119,729</u>	<u>(1,788)</u>
<b>Cash flows from investing activities</b>		
Purchase of capital assets	(5,200)	-
Proceeds from sale of capital assets	134,761	10,000
Purchase of investments	(93,711)	-
Cash flows from investing activities	<u>35,850</u>	<u>10,000</u>
Net increase in cash for the year	155,579	8,212
Cash at the beginning of the year	<u>50,655</u>	<u>42,443</u>
Cash at the end of the year	<u>\$ 206,234</u>	<u>\$ 50,655</u>

*The accompanying notes are an integral part of these financial statements.*

**WIND ATHLETES CANADA**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2018**

Wind Athletes Canada is a registered Canadian Amateur Athletic Association which was originally incorporated under the Canada Corporations Act on September 23, 2008. The association migrated to the Canada Not-for-profit Corporations Act on October 1, 2013. The objectives of Wind Athletes Canada include promoting the sport of sailing in Canada, supporting training programs and competitions that develop and support promising sailors from the grass roots level of the sport through to national and international levels, funding and support to members of the Canadian Sailing Team and support hosting sailing competitions.

**1. Significant accounting policies**

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and include the following significant accounting policies:

**a) Financial instruments**

*Measurement of financial instruments*

The association initially measures its financial assets and liabilities at fair value. The association subsequently measures certain financial assets and all its financial liabilities at amortized cost.

Financial assets measured at amortized cost include cash and investments. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

*Loans receivable*

Loans receivable are measured at fair value at each reporting date. Upon initial recognition of the loan, any difference between the fair value and the cash consideration is recognized into income. At each subsequent reporting period, the loan is recorded at fair value with the offset recorded to income. Fair value is estimated as the present value of all future cash receipts discounted using the prevailing market rates of interest for a similar loan with a similar credit rating.

*Impairment*

Financial assets measured at amortized cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in net earnings. A previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net earnings.

**b) Revenue recognition**

The association follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenditures are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

# WIND ATHLETES CANADA

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2018

### 1. Significant accounting policies (continued)

#### b) Revenue recognition (continued)

Documentary revenue is recognized when videos are ordered and legal title of the goods passes to the customer.

Administration fees are charged on contributions at a rate of 2% to 4% and are recognized when contributions are received.

Interest income is recognized when earned.

#### c) Capital assets

Capital assets consisting of boats, equipment, sailboards and computer equipment are recorded at cost or appraised value of donated assets and amortized using the declining balance method at the following annual rates:

Boats	20%
Equipment	20%
Computer hardware	30%
Computer software	100%

The association reviews the carrying amounts of its capital assets regularly. Where the capital asset no longer has any long-term service potential to the association, the excess of the net carrying amount over any residual value is recognized as an expense in the statement of revenues and expenditures.

#### d) Contributed services

The work of the association is dependent on voluntary services of many members. Since these services are not normally purchased by the association and because of the difficulty of determining fair market value, the value of these donated services is not recognized in the financial statements.

#### e) Use of estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period. These estimates are reviewed periodically, and, as adjustments become necessary, they are reported in earnings in the period in which they become known. Significant estimates include the estimated useful life of capital assets and the net realizable value of loans receivable.

### 2. Investments

Investments consist of three guaranteed investment certificates (GIC's) all of which pay interest annually ranging between 2.35% - 2.50% (2017 - 1.00%) with maturity date ranging between March 2019 and September 2019. Given the short-term nature of these investments, the carrying value is considered equal to the fair market value.

**WIND ATHLETES CANADA**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2018**

**3. Loans receivable**

The association periodically enters into loan agreements to support athlete development. The loans are usually due six months after the Olympic competition but may be extended if the athlete is training for another competition. The loans are interest free until they are due and then bear interest at 4-5% per annum. During the year, the remaining loan receivable was forgiven.

	2018	2017
Athlete loan, interest at 5%, originally due July 1, 2013	<u>\$ -</u>	<u>\$ 7,967</u>

**4. Capital assets**

	2018		2017
	Cost	Accumulated Amortization	Net
Boats	\$ 202,711	\$ 130,531	\$ 72,180
Equipment	7,744	2,804	4,940
Computer hardware	429	414	15
Computer software	216	216	-
	<u>\$ 211,100</u>	<u>\$ 133,965</u>	<u>\$ 77,135</u>
			<u>\$ 152,258</u>

**5. Deferred contributions related to capital assets**

Deferred contributions related to capital assets represent restricted contributions with which the association acquired capital assets. The changes in the deferred contribution balance for the year are as follows:

	2018	2017
Balance - beginning of the year	\$ 232,505	\$ 249,220
Donation of capital assets	10,000	31,100
Amortized to revenue	<u>(189,801)</u>	<u>(47,815)</u>
Balance - end of the year	<u>\$ 52,704</u>	<u>\$ 232,505</u>
Investment in capital assets consists of:		
	2018	2017
Capital assets	\$ 77,135	\$ 152,258
Asset held for sale	-	100,000
Less: Deferred contributions related to capital assets	<u>(52,704)</u>	<u>(232,505)</u>
	<u>\$ 24,431</u>	<u>\$ 19,753</u>

**WIND ATHLETES CANADA**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2018**

**6. Related party transactions**

Included in consulting fees is \$42,000 (2017 - \$42,000) in contract fees paid to a senior staff member of the association. These transactions are in the normal course of operations and are measured at the exchange amount of consideration established and agreed to by the related parties.

A board member of the association is also a board member of PJ Phelan Sailing Foundation (PJPSF). PJPSF provides donations to the association to support its mission. During the year, PJPSF donations comprised 18% (2017 - 9%) of total revenue received by the association.

**7. Financial instrument risks**

The association is exposed to various risks through its financial instruments. The following analysis present the association's exposures to significant risks at December 31, 2018.

**Credit risk**

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The association provides loans to athletes in the normal course of its operations. The association does not have a significant exposure to any individual athlete.

The association's cash balance is held at a major Canadian financial institution.

**Changes in risk**

There have been no changes in the association's risk exposure from the previous year other than those specific matters noted above.

Wind Athletes Canada

83638 4222 RR 0001

Registered Canadian Amateur Athletic Association Information Return – December 31, 2018

Supplemental information

**Names and addresses of the association's current directors:**

- Grant Carter - [REDACTED]
- Bob Matthews - [REDACTED]
- Stephen Kelley - [REDACTED]
- Quentin Pollock [REDACTED]
- Philip Gow - [REDACTED]

**Names and positions who are authorized to issue official receipts for the association:**

- [REDACTED] – President

**Replacement procedure in the event of lost or spoiled receipts:**

When receipts are reported lost or spoiled and in need of a replacement the procedure is for the donor to report that directly to [REDACTED]

All receipts are saved electronically and a backup system is in place. In the event that a replacement donation receipt is required it will be reissued to the donor using the same unique receipt number and clearly stamped "Replacement Receipt".

Wind Athletes  
83638 4222 RR 0001  
Registered Canadian Amateur Athletic Association Information Return  
Supplemental information

**#6 – Official donations receipts issued for goods donated:**

- Receipt No. 06-18: [REDACTED] Total value \$10,000

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